

| Armīs                   |                           |                    |          |   |                 |                |            |                |
|-------------------------|---------------------------|--------------------|----------|---|-----------------|----------------|------------|----------------|
| Product Family          | Product Code              | Function           | Software | Product Name  | Unit of Measure | List Price     | Discount % | DIR Price      |
| Armīs Essentials        | ARM-ESSEN-2499            | Asset Intelligence | SaaS     | Armīs Essentials - 0-2499 Assets  | Asset Block     | \$34,000.00    | 5.00%      | \$32,542.25    |
| Armīs Essentials        | ARM-ESSEN-4999            | Asset Intelligence | SaaS     | Armīs Essentials - 2500-4999 Assets   | Asset Block     | \$76,000.00    | 5.00%      | \$72,741.50    |
| Armīs Essentials        | ARM-ESSEN-9999            | Asset Intelligence | SaaS     | Armīs Essentials - 5000-9999 Assets   | Asset Block     | \$110,000.00   | 5.00%      | \$105,283.75   |
| Armīs Essentials        | ARM-ESSEN-19999           | Asset Intelligence | SaaS     | Armīs Essentials - 10,000-19,999 Assets                                       | Asset Block     | \$140,000.00   | 5.00%      | \$133,997.50   |
| Armīs Essentials        | ARM-ESSEN-39999           | Asset Intelligence | SaaS     | Armīs Essentials - 20,000-39,999 Assets                                       | Asset Block     | \$240,000.00   | 5.00%      | \$229,710.00   |
| Armīs Essentials        | ARM-ESSEN-79999           | Asset Intelligence | SaaS     | Armīs Essentials - 40,000-79,999 Assets                                       | Asset Block     | \$420,000.00   | 5.00%      | \$401,992.50   |
| Armīs Essentials        | ARM-ESSEN-159999          | Asset Intelligence | SaaS     | Armīs Essentials - 80,000-159,999 Assets                                      | Asset Block     | \$800,000.00   | 5.00%      | \$765,700.00   |
| Armīs Essentials        | ARM-ESSEN-2499            | Asset Intelligence | SaaS     | Armīs Essentials - 160,000-319,999 Assets                                     | Asset Block     | \$1,500,000.00 | 5.00%      | \$1,435,687.50 |
| Armīs Essentials        | ARM-ESSEN-639999          | Asset Intelligence | SaaS     | Armīs Essentials - 320,000-639,999 Assets                                     | Asset Block     | \$2,800,000.00 | 5.00%      | \$2,679,950.00 |
| Armīs Essentials        | ARM-ESSEN-999999          | Asset Intelligence | SaaS     | Armīs Essentials - 640,000-999,999 Assets                                     | Asset Block     | \$4,400,000.00 | 5.00%      | \$4,211,350.00 |
| Armīs Advanced          | ARM-ADV-2499              | Asset Intelligence | SaaS     | Armīs Advanced - 0-2499 Assets  | Asset Block     | \$47,000.00    | 5.00%      | \$44,984.88    |
| Armīs Advanced          | ARM-ADV-4999              | Asset Intelligence | SaaS     | Armīs Advanced - 2500-4999 Assets   | Asset Block     | \$97,000.00    | 5.00%      | \$92,841.13    |
| Armīs Advanced          | ARM-ADV-9999              | Asset Intelligence | SaaS     | Armīs Advanced - 5000-9999 Assets   | Asset Block     | \$145,000.00   | 5.00%      | \$138,783.13   |
| Armīs Advanced          | ARM-ADV-19999             | Asset Intelligence | SaaS     | Armīs Advanced - 10,000-19,999 Assets   | Asset Block     | \$205,000.00   | 5.00%      | \$196,210.63   |
| Armīs Advanced          | ARM-ADV-39999             | Asset Intelligence | SaaS     | Armīs Advanced - 20,000-39,999 Assets   | Asset Block     | \$365,000.00   | 5.00%      | \$349,350.63   |
| Armīs Advanced          | ARM-ADV-79999             | Asset Intelligence | SaaS     | Armīs Advanced - 40,000-79,999 Assets   | Asset Block     | \$640,000.00   | 5.00%      | \$612,560.00   |
| Armīs Advanced          | ARM-ADV-159999            | Asset Intelligence | SaaS     | Armīs Advanced - 80,000-159,999 Assets  | Asset Block     | \$1,250,000.00 | 5.00%      | \$1,196,406.25 |
| Armīs Advanced          | ARM-ADV-319999            | Asset Intelligence | SaaS     | Armīs Advanced - 160,000-319,999 Assets                                       | Asset Block     | \$2,300,000.00 | 5.00%      | \$2,201,387.50 |
| Armīs Advanced          | ARM-ADV-639999            | Asset Intelligence | SaaS     | Armīs Advanced - 320,000-639,999 Assets                                       | Asset Block     | \$4,400,000.00 | 5.00%      | \$4,211,350.00 |
| Armīs Advanced          | ARM-ADV-999999            | Asset Intelligence | SaaS     | Armīs Advanced - 640,000-999,999 Assets                                       | Asset Block     | \$7,700,000.00 | 5.00%      | \$7,369,862.50 |
| Armīs Enterprise Add-On | ARM-Enterprise-ADD-2499   | Asset Intelligence | SaaS     | Armīs Enterprise Add On - 0-2499 Assets - Price Per Additional Asset          | Asset           | \$24.00        | 5.00%      | \$22.97        |
| Armīs Enterprise Add-On | ARM-Enterprise-ADD-4999   | Asset Intelligence | SaaS     | Armīs Enterprise Add-On - 2500-4999 Assets - Price Per Additional Asset       | Asset           | \$15.20        | 5.00%      | \$14.55        |
| Armīs Enterprise Add-On | ARM-Enterprise-ADD-9999   | Asset Intelligence | SaaS     | Armīs Enterprise Add-On - 5000-9999 Assets - Price Per Additional Asset       | Asset           | \$13.60        | 5.00%      | \$13.02        |
| Armīs Enterprise Add-On | ARM-Enterprise-ADD-19999  | Asset Intelligence | SaaS     | Armīs Enterprise Add-On - 10,000-19,999 Assets - Price Per Additional Asset   | Asset           | \$11.00        | 5.00%      | \$10.53        |
| Armīs Enterprise Add-On | ARM-Enterprise-ADD-39999  | Asset Intelligence | SaaS     | Armīs Enterprise Add-On - 20,000-39,999 Assets - Price Per Additional Asset   | Asset           | \$9.00         | 5.00%      | \$8.61         |
| Armīs Enterprise Add-On | ARM-Enterprise-ADD-79999  | Asset Intelligence | SaaS     | Armīs Enterprise Add-On - 40,000-79,999 Assets - Price Per Additional Asset   | Asset           | \$8.50         | 5.00%      | \$8.14         |
| Armīs Enterprise Add-On | ARM-Enterprise-ADD-159999 | Asset Intelligence | SaaS     | Armīs Enterprise Add-On - 80,000-159,999 Assets - Price Per Additional Asset  | Asset           | \$7.75         | 5.00%      | \$7.42         |
| Armīs Enterprise Add-On | ARM-Enterprise-ADD-319999 | Asset Intelligence | SaaS     | Armīs Enterprise Add-On - 160,000-319,999 Assets - Price Per Additional Asset | Asset           | \$7.50         | 5.00%      | \$7.18         |
| Armīs Enterprise Add-On | ARM-Enterprise-ADD-639999 | Asset Intelligence | SaaS     | Armīs Enterprise Add-On - 320,000-639,999 Assets - Price Per Additional Asset | Asset           | \$7.19         | 5.00%      | \$6.88         |
| Armīs Enterprise Add-On | ARM-Enterprise-ADD-999999 | Asset Intelligence | SaaS     | Armīs Enterprise Add-On - 640,000-999,999 Assets - Price Per Additional Asset | Asset           | \$7.19         | 5.00%      | \$6.88         |
| Armīs Enterprise        | ARM-Enterprise-2499       | Asset Intelligence | SaaS     | Armīs Enterprise - 0-2499 Assets  | Asset Block     | \$24,000.00    | 5.00%      | \$22,971.00    |
| Armīs Enterprise        | ARM-Enterprise-4999       | Asset Intelligence | SaaS     | Armīs Enterprise - 2500-4999 Assets   | Asset Block     | \$38,000.00    | 5.00%      | \$36,370.75    |
| Armīs Enterprise        | ARM-Enterprise-9999       | Asset Intelligence | SaaS     | Armīs Enterprise - 5000-9999 Assets   | Asset Block     | \$68,000.00    | 5.00%      | \$65,084.50    |
| Armīs Enterprise        | ARM-Enterprise-19999      | Asset Intelligence | SaaS     | Armīs Enterprise - 10,000-19,999 Assets                                       | Asset Block     | \$110,000.00   | 5.00%      | \$105,283.75   |
| Armīs Enterprise        | ARM-Enterprise-39999      | Asset Intelligence | SaaS     | Armīs Enterprise - 20,000-39,999 Assets                                       | Asset Block     | \$180,000.00   | 5.00%      | \$172,282.50   |
| Armīs Enterprise        | ARM-Enterprise-79999      | Asset Intelligence | SaaS     | Armīs Enterprise - 40,000-79,999 Assets                                       | Asset Block     | \$340,000.00   | 5.00%      | \$325,422.50   |
| Armīs Enterprise        | ARM-Enterprise-159999     | Asset Intelligence | SaaS     | Armīs Enterprise - 80,000-159,999 Assets                                      | Asset Block     | \$620,000.00   | 5.00%      | \$593,417.50   |
| Armīs Enterprise        | ARM-Enterprise-319999     | Asset Intelligence | SaaS     | Armīs Enterprise - 160,000-319,999 Assets                                     | Asset Block     | \$1,200,000.00 | 5.00%      | \$1,148,550.00 |
| Armīs Enterprise        | ARM-Enterprise-639999     | Asset Intelligence | SaaS     | Armīs Enterprise - 320,000-639,999 Assets                                     | Asset Block     | \$2,300,000.00 | 5.00%      | \$2,201,387.50 |
| Armīs Enterprise        | ARM-Enterprise-999999     | Asset Intelligence | SaaS     | Armīs Enterprise - 640,000-999,999 Assets                                     | Asset Block     | \$4,600,000.00 | 5.00%      | \$4,402,775.00 |
| Armīs Elite             | ARM-ELITE-2499            | Asset Intelligence | SaaS     | Armīs Elite - 0-2499 Assets   | Asset Block     | \$37,000.00    | 5.00%      | \$35,413.63    |
| Armīs Elite             | ARM-ELITE-4999            | Asset Intelligence | SaaS     | Armīs Elite - 2500-4999 Assets  | Asset Block     | \$62,000.00    | 5.00%      | \$59,341.75    |
| Armīs Elite             | ARM-ELITE-9999            | Asset Intelligence | SaaS     | Armīs Elite - 5000-9999 Assets  | Asset Block     | \$105,000.00   | 5.00%      | \$100,498.13   |
| Armīs Elite             | ARM-ELITE-19999           | Asset Intelligence | SaaS     | Armīs Elite - 10,000-19,999 Assets  | Asset Block     | \$165,000.00   | 5.00%      | \$157,925.63   |
| Armīs Elite             | ARM-ELITE-39999           | Asset Intelligence | SaaS     | Armīs Elite - 20,000-39,999 Assets  | Asset Block     | \$275,000.00   | 5.00%      | \$263,209.38   |
| Armīs Elite             | ARM-ELITE-79999           | Asset Intelligence | SaaS     | Armīs Elite - 40,000-79,999 Assets  | Asset Block     | \$515,000.00   | 5.00%      | \$492,919.38   |
| Armīs Elite             | ARM-ELITE-159999          | Asset Intelligence | SaaS     | Armīs Elite - 80,000-159,999 Assets   | Asset Block     | \$950,000.00   | 5.00%      | \$909,268.75   |
| Armīs Elite             | ARM-ELITE-319999          | Asset Intelligence | SaaS     | Armīs Elite - 160,000-319,999 Assets  | Asset Block     | \$1,800,000.00 | 5.00%      | \$1,722,825.00 |
| Armīs Elite             | ARM-ELITE-639999          | Asset Intelligence | SaaS     | Armīs Elite - 320,000-639,999 Assets  | Asset Block     | \$3,500,000.00 | 5.00%      | \$3,349,937.50 |

| Armris                   |                                |                    |          |   |                 |                |            |                |
|--------------------------|--------------------------------|--------------------|----------|---|-----------------|----------------|------------|----------------|
| Product Family           | Product Code                   | Function           | Software | Product Name  | Unit of Measure | List Price     | Discount % | DIR Price      |
| Armris Elite             | ARM-ELITE-999999               | Asset Intelligence | SaaS     | Armris Elite - 640,000-999,999 Assets                                     | Asset Block     | \$6,800,000.00 | 5.00%      | \$6,508,450.00 |
| Armris for Healthcare    | ARM-HEALTHCARE-SITE-40ASSET    | Asset Intelligence | SaaS     | Armris for Healthcare - Per Site Price - 40 Asset Cap                     | Site            | \$2,500.00     | 5.00%      | \$2,392.81     |
| Armris for Healthcare    | ARM-HEALTHCARE-SITE-400ASSET   | Asset Intelligence | SaaS     | Armris for Healthcare - Per Site Price - 400 Asset Cap                    | Site            | \$5,000.00     | 5.00%      | \$4,785.63     |
| Armris for Healthcare    | ARM-HEALTHCARE-SITE-800ASSET   | Asset Intelligence | SaaS     | Armris for Healthcare - Per Site Price - 800 Asset Cap                    | Site            | \$7,500.00     | 5.00%      | \$7,178.44     |
| Armris for Healthcare    | ARM-HEALTHCARE-SITE-4000ASSET  | Asset Intelligence | SaaS     | Armris for Healthcare - Per Site Price - 4000 Asset Cap                   | Site            | \$30,000.00    | 5.00%      | \$28,713.75    |
| Armris for Healthcare    | ARM-HEALTHCARE-SITE-10000ASSET | Asset Intelligence | SaaS     | Armris for Healthcare - Per Site Price - 10000 Asset Cap                  | Site            | \$75,000.00    | 5.00%      | \$71,784.38    |
| Armris for Healthcare    | ARM-HEALTHCARE-SITE-20000ASSET | Asset Intelligence | SaaS     | Armris for Healthcare - Per Site Price - 20000 Asset Cap                  | Site            | \$175,000.00   | 5.00%      | \$167,496.88   |
| Armris for Healthcare    | ARM-HEALTHCARE-SITE-50000ASSET | Asset Intelligence | SaaS     | Armris for Healthcare - Per Site Price - 50000 Asset Cap                  | Site            | \$400,000.00   | 5.00%      | \$382,850.00   |
| Armris for OT            | ARM-OT-SITE-20ASSET            | Asset Intelligence | SaaS     | Armris for OT - Per Site Price - 20 Asset Cap                             | Site            | \$600.00       | 5.00%      | \$574.28       |
| Armris for OT            | ARM-OT-SITE-100ASSET           | Asset Intelligence | SaaS     | Armris for OT - Per Site Price - 100 Asset Cap                            | Site            | \$1,600.00     | 5.00%      | \$1,531.40     |
| Armris for OT            | ARM-OT-SITE-250ASSET           | Asset Intelligence | SaaS     | Armris for OT - Per Site Price - 250 Asset Cap                            | Site            | \$3,600.00     | 5.00%      | \$3,445.65     |
| Armris for OT            | ARM-OT-SITE-500ASSET           | Asset Intelligence | SaaS     | Armris for OT - Per Site Price - 500 Asset Cap                            | Site            | \$7,000.00     | 5.00%      | \$6,699.88     |
| Armris for OT            | ARM-OT-SITE-1000ASSET          | Asset Intelligence | SaaS     | Armris for OT - Per Site Price - 1000 Asset Cap                           | Site            | \$14,000.00    | 5.00%      | \$13,399.75    |
| Armris for OT            | ARM-OT-SITE-2500ASSET          | Asset Intelligence | SaaS     | Armris for OT - Per Site Price - 2500 Asset Cap                           | Site            | \$30,000.00    | 5.00%      | \$28,713.75    |
| Armris for OT            | ARM-OT-SITE-5000ASSET          | Asset Intelligence | SaaS     | Armris for OT - Per Site Price - 5000 Asset Cap                           | Site            | \$60,000.00    | 5.00%      | \$57,427.50    |
| Armris for OT            | ARM-OT-SITE-10000ASSET         | Asset Intelligence | SaaS     | Armris for OT - Per Site Price - 10000 Asset Cap                          | Site            | \$120,000.00   | 5.00%      | \$114,855.00   |
| Armris Elite Add-On      | ARM-ELITE-ADD-2499             | Asset Intelligence | SaaS     | Armris Elite Add On - 0-2499 Assets - Price Per Additional Asset          | Asset           | \$37.00        | 5.00%      | \$35.41        |
| Armris Elite Add-On      | ARM-ELITE-ADD-4999             | Asset Intelligence | SaaS     | Armris Elite Add-On - 2500-4999 Assets - Price Per Additional Asset       | Asset           | \$24.80        | 5.00%      | \$23.74        |
| Armris Elite Add-On      | ARM-ELITE-ADD-9999             | Asset Intelligence | SaaS     | Armris Elite Add-On - 5000-9999 Assets - Price Per Additional Asset       | Asset           | \$21.00        | 5.00%      | \$20.10        |
| Armris Elite Add-On      | ARM-ELITE-ADD-19999            | Asset Intelligence | SaaS     | Armris Elite Add-On - 10,000-19,999 Assets - Price Per Additional Asset   | Asset           | \$16.50        | 5.00%      | \$15.79        |
| Armris Elite Add-On      | ARM-ELITE-ADD-39999            | Asset Intelligence | SaaS     | Armris Elite Add-On - 20,000-39,999 Assets - Price Per Additional Asset   | Asset           | \$13.75        | 5.00%      | \$13.16        |
| Armris Elite Add-On      | ARM-ELITE-ADD-79999            | Asset Intelligence | SaaS     | Armris Elite Add-On - 40,000-79,999 Assets - Price Per Additional Asset   | Asset           | \$12.88        | 5.00%      | \$12.33        |
| Armris Elite Add-On      | ARM-ELITE-ADD-159999           | Asset Intelligence | SaaS     | Armris Elite Add-On - 80,000-159,999 Assets - Price Per Additional Asset  | Asset           | \$11.88        | 5.00%      | \$11.37        |
| Armris Elite Add-On      | ARM-ELITE-ADD-319999           | Asset Intelligence | SaaS     | Armris Elite Add-On - 160,000-319,999 Assets - Price Per Additional Asset | Asset           | \$11.25        | 5.00%      | \$10.77        |
| Armris Elite Add-On      | ARM-ELITE-ADD-639999           | Asset Intelligence | SaaS     | Armris Elite Add-On - 320,000-639,999 Assets - Price Per Additional Asset | Asset           | \$10.94        | 5.00%      | \$10.47        |
| Armris Elite Add-On      | ARM-ELITE-ADD-999999           | Asset Intelligence | SaaS     | Armris Elite Add-On - 640,000-999,999 Assets - Price Per Additional Asset | Asset           | \$10.63        | 5.00%      | \$10.17        |
| Armris Elite Upgrade     | ARM-Enterprise-PLU-UPGRDE-2499 | Asset Intelligence | SaaS     | Armris Elite Upgrade - 0-2499 Assets                                      | Asset Block     | \$13,000.00    | 5.00%      | \$12,442.63    |
| Armris Elite Upgrade     | ARM-ELITE-UPGRDE-4999          | Asset Intelligence | SaaS     | Armris Elite Upgrade - 2500-4999 Assets                                   | Asset Block     | \$24,000.00    | 5.00%      | \$22,971.00    |
| Armris Elite Upgrade     | ARM-ELITE-UPGRDE-9999          | Asset Intelligence | SaaS     | Armris Elite Upgrade - 5000-9999 Assets                                   | Asset Block     | \$37,000.00    | 5.00%      | \$35,413.63    |
| Armris Elite Upgrade     | ARM-ELITE-UPGRDE-19999         | Asset Intelligence | SaaS     | Armris Elite Upgrade - 10,000-19,999 Assets                               | Asset Block     | \$55,000.00    | 5.00%      | \$52,641.88    |
| Armris Elite Upgrade     | ARM-ELITE-UPGRDE-39999         | Asset Intelligence | SaaS     | Armris Elite Upgrade - 20,000-39,999 Assets                               | Asset Block     | \$95,000.00    | 5.00%      | \$90,926.88    |
| Armris Elite Upgrade     | ARM-ELITE-UPGRDE-79999         | Asset Intelligence | SaaS     | Armris Elite Upgrade - 40,000-79,999 Assets                               | Asset Block     | \$175,000.00   | 5.00%      | \$167,496.88   |
| Armris Elite Upgrade     | ARM-ELITE-UPGRDE-159999        | Asset Intelligence | SaaS     | Armris Elite Upgrade - 80,000-159,999 Assets                              | Asset Block     | \$330,000.00   | 5.00%      | \$315,851.25   |
| Armris Elite Upgrade     | ARM-ELITE-UPGRDE-319999        | Asset Intelligence | SaaS     | Armris Elite Upgrade - 160,000-319,999 Assets                             | Asset Block     | \$600,000.00   | 5.00%      | \$574,275.00   |
| Armris Elite Upgrade     | ARM-ELITE-UPGRDE-639999        | Asset Intelligence | SaaS     | Armris Elite Upgrade - 320,000-639,999 Assets                             | Asset Block     | \$1,200,000.00 | 5.00%      | \$1,148,550.00 |
| Armris Elite Upgrade     | ARM-ELITE-UPGRDE-999999        | Asset Intelligence | SaaS     | Armris Elite Upgrade - 640,000-999,999 Assets                             | Asset Block     | \$2,200,000.00 | 5.00%      | \$2,105,675.00 |
| Armris Advanced Upgrade  | ARM-ADV-UPGR-2499              | Asset Intelligence | SaaS     | Armris Advanced Upgrade - 0-2499 Assets                                   | Asset Block     | \$13,000.00    | 5.00%      | \$12,442.63    |
| Armris Advanced Upgrade  | ARM-ADV-UPGR-4999              | Asset Intelligence | SaaS     | Armris Advanced Upgrade - 2500-4999 Assets                                | Asset Block     | \$21,000.00    | 5.00%      | \$20,099.63    |
| Armris Advanced Upgrade  | ARM-ADV-UPGR-9999              | Asset Intelligence | SaaS     | Armris Advanced Upgrade - 5000-9999 Assets                                | Asset Block     | \$35,000.00    | 5.00%      | \$33,499.38    |
| Armris Advanced Upgrade  | ARM-ADV-UPGR-19999             | Asset Intelligence | SaaS     | Armris Advanced Upgrade - 10,000-19,999 Assets                            | Asset Block     | \$65,000.00    | 5.00%      | \$62,213.13    |
| Armris Advanced Upgrade  | ARM-ADV-UPGR-39999             | Asset Intelligence | SaaS     | Armris Advanced Upgrade - 20,000-39,999 Assets                            | Asset Block     | \$125,000.00   | 5.00%      | \$119,640.63   |
| Armris Advanced Upgrade  | ARM-ADV-UPGR-79999             | Asset Intelligence | SaaS     | Armris Advanced Upgrade - 40,000-79,999 Assets                            | Asset Block     | \$220,000.00   | 5.00%      | \$210,567.50   |
| Armris Advanced Upgrade  | ARM-ADV-UPGR-159999            | Asset Intelligence | SaaS     | Armris Advanced Upgrade - 80,000-159,999 Assets                           | Asset Block     | \$450,000.00   | 5.00%      | \$430,706.25   |
| Armris Advanced Upgrade  | ARM-ADV-UPGR-319999            | Asset Intelligence | SaaS     | Armris Advanced Upgrade - 160,000-319,999 Assets                          | Asset Block     | \$800,000.00   | 5.00%      | \$765,700.00   |
| Armris Advanced Upgrade  | ARM-ADV-UPGR-639999            | Asset Intelligence | SaaS     | Armris Advanced Upgrade - 320,000-639,999 Assets                          | Asset Block     | \$1,600,000.00 | 5.00%      | \$1,531,400.00 |
| Armris Advanced Upgrade  | ARM-ADV-UPGR-999999            | Asset Intelligence | SaaS     | Armris Advanced Upgrade - 640,000-999,999 Assets                          | Asset Block     | \$3,300,000.00 | 5.00%      | \$3,158,512.50 |
| Armris Essentials Add-On | ARM-ESSEN-ADD-2499             | Asset Intelligence | SaaS     | Armris Essentials Add On - 0-2499 Assets - Price Per Additional Asset     | Asset           | \$34.00        | 5.00%      | \$32.54        |
| Armris Essentials Add-On | ARM-ESSEN--ADD-4999            | Asset Intelligence | SaaS     | Armris Essentials Add-On - 2500-4999 Assets - Price Per Additional Asset  | Asset           | \$30.40        | 5.00%      | \$29.10        |
| Armris Essentials Add-On | ARM-ESSEN--ADD-9999            | Asset Intelligence | SaaS     | Armris Essentials Add-On - 5000-9999 Assets - Price Per Additional Asset  | Asset           | \$22.00        | 5.00%      | \$21.06        |

| Armris                   |                       |                    |                 |   |                 |                |            |                |
|--------------------------|-----------------------|--------------------|-----------------|---|-----------------|----------------|------------|----------------|
| Product Family           | Product Code          | Function           | Software        | Product Name  | Unit of Measure | List Price     | Discount % | DIR Price      |
| Armris Essentials Add-On | ARM-ESSEN--ADD-19999  | Asset Intelligence | SaaS            | Armris Essentials Add-On - 10,000-19,999 Assets - Price Per Additional Asset        | Asset           | \$14.00        | 5.00%      | \$13.40        |
| Armris Essentials Add-On | ARM-ESSEN--ADD-39999  | Asset Intelligence | SaaS            | Armris Essentials Add-On - 20,000-39,999 Assets - Price Per Additional Asset        | Asset           | \$12.00        | 5.00%      | \$11.49        |
| Armris Essentials Add-On | ARM-ESSEN--ADD-79999  | Asset Intelligence | SaaS            | Armris Essentials Add-On - 40,000-79,999 Assets - Price Per Additional Asset        | Asset           | \$10.50        | 5.00%      | \$10.05        |
| Armris Essentials Add-On | ARM-ESSEN--ADD-159999 | Asset Intelligence | SaaS            | Armris Essentials Add-On - 80,000-159,999 Assets - Price Per Additional Asset       | Asset           | \$10.00        | 5.00%      | \$9.57         |
| Armris Essentials Add-On | ARM-ESSEN--ADD-319999 | Asset Intelligence | SaaS            | Armris Essentials Add-On - 160,000-319,999 Assets - Price Per Additional Asset      | Asset           | \$9.38         | 5.00%      | \$8.98         |
| Armris Essentials Add-On | ARM-ESSEN--ADD-639999 | Asset Intelligence | SaaS            | Armris Essentials Add-On - 320,000-639,999 Assets - Price Per Additional Asset      | Asset           | \$8.75         | 5.00%      | \$8.37         |
| Armris Essentials Add-On | ARM-ESSEN--ADD-999999 | Asset Intelligence | SaaS            | Armris Essentials Add-On - 640,000-999,999 Assets - Price Per Additional Asset      | Asset           | \$6.88         | 5.00%      | \$6.59         |
| Armris Advanced Add-On   | ARM-ADV-ADD-2499      | Asset Intelligence | SaaS            | Armris Essentials Plus Add-On - 0-2499 Assets - Price Per Additional Asset          | Asset           | \$47.00        | 5.00%      | \$44.98        |
| Armris Advanced Add-On   | ARM-ADV-ADD-4999      | Asset Intelligence | SaaS            | Armris Essentials Plus Add-On - 2500-4999 Assets - Price Per Additional Asset       | Asset           | \$38.80        | 5.00%      | \$37.14        |
| Armris Advanced Add-On   | ARM-ADV-ADD-9999      | Asset Intelligence | SaaS            | Armris Essentials Plus Add-On - 5000-9999 Assets - Price Per Additional Asset       | Asset           | \$29.00        | 5.00%      | \$27.76        |
| Armris Advanced Add-On   | ARM-ADV-ADD-19999     | Asset Intelligence | SaaS            | Armris Essentials Plus Add-On - 10,000-19,999 Assets - Price Per Additional Asset   | Asset           | \$20.50        | 5.00%      | \$19.62        |
| Armris Advanced Add-On   | ARM-ADV-ADD-39999     | Asset Intelligence | SaaS            | Armris Essentials Plus Add-On - 20,000-39,999 Assets - Price Per Additional Asset   | Asset           | \$18.25        | 5.00%      | \$17.47        |
| Armris Advanced Add-On   | ARM-ADV-ADD-79999     | Asset Intelligence | SaaS            | Armris Essentials Plus Add-On - 40,000-79,999 Assets - Price Per Additional Asset   | Asset           | \$16.00        | 5.00%      | \$15.31        |
| Armris Advanced Add-On   | ARM-ADV-ADD-159999    | Asset Intelligence | SaaS            | Armris Essentials Plus Add-On - 80,000-159,999 Assets - Price Per Additional Asset  | Asset           | \$15.63        | 5.00%      | \$14.96        |
| Armris Advanced Add-On   | ARM-ADV-ADD-319999    | Asset Intelligence | SaaS            | Armris Essentials Plus Add-On - 160,000-319,999 Assets - Price Per Additional Asset | Asset           | \$14.38        | 5.00%      | \$13.76        |
| Armris Advanced Add-On   | ARM-ADV-ADD-639999    | Asset Intelligence | SaaS            | Armris Essentials Plus Add-On - 320,000-639,999 Assets - Price Per Additional Asset | Asset           | \$13.75        | 5.00%      | \$13.16        |
| Armris Advanced Add-On   | ARM-ADV-ADD-999999    | Asset Intelligence | SaaS            | Armris EssentialsPlus Add-On - 640,000-999,999 Assets - Price Per Additional Asset  | Asset           | \$12.03        | 5.00%      | \$11.51        |
| AVM                      | ARM-AVM-B-2499        | Asset Intelligence | Software        | Armris Asset Vulnerability Management : 1000 - 2499 Assets                          | Asset Block     | \$28,000.00    | 5.00%      | \$26,799.50    |
| AVM                      | ARM-AVM-B-4999        | Asset Intelligence | Software        | Risk based asset vulnerability management with 2500 - 4999 Assets                   | Asset Block     | \$35,000.00    | 5.00%      | \$33,499.38    |
| AVM                      | ARM-AVM-B-9999        | Asset Intelligence | Software        | Risk based asset vulnerability management with 5000 - 9999 Assets.                  | Asset Block     | \$50,000.00    | 5.00%      | \$47,856.25    |
| AVM                      | ARM-AVM-B-19999       | Asset Intelligence | Software        | Risk based asset vulnerability management with 10000 - 19999 Assets.                | Asset Block     | \$85,000.00    | 5.00%      | \$81,355.63    |
| AVM                      | ARM-AVM-B-39999       | Asset Intelligence | Software        | Risk based asset vulnerability management with 20000 - 39999 Assets.                | Asset Block     | \$140,000.00   | 5.00%      | \$133,997.50   |
| AVM                      | ARM-AVM-B-79999       | Asset Intelligence | Software        | Risk based asset vulnerability management with 40000 - 79999 Assets.                | Asset Block     | \$220,000.00   | 5.00%      | \$210,567.50   |
| AVM                      | ARM-AVM-B-159999      | Asset Intelligence | Software        | Risk based asset vulnerability management with 80000 - 159999 Assets.               | Asset Block     | \$384,000.00   | 5.00%      | \$367,536.00   |
| AVM                      | ARM-AVM-B-319999      | Asset Intelligence | Software        | Risk based asset vulnerability management with 160000 - 319999 Assets.              | Asset Block     | \$720,000.00   | 5.00%      | \$689,130.00   |
| AVM                      | ARM-AVM-B-639999      | Asset Intelligence | Software        | Risk based asset vulnerability management with 320000 - 639999 Assets.              | Asset Block     | \$1,376,000.00 | 5.00%      | \$1,317,004.00 |
| AVM                      | ARM-AVM-B-999999      | Asset Intelligence | Software        | Risk based asset vulnerability management with 640000 - 999999 Assets.              | Asset Block     | \$2,624,000.00 | 5.00%      | \$2,511,496.00 |
| Services                 | ARM-MTS-19999         | Asset Intelligence | Related Service | Managed Threat Services (<20k Assets)   | Asset Block     | \$140,000.00   | 5.00%      | \$133,997.50   |
| Services                 | ARM-MTS-39999         | Asset Intelligence | Related Service | Managed Threat Services (<40k Assets)   | Asset Block     | \$260,000.00   | 5.00%      | \$248,852.50   |
| Services                 | ARM-MTS-79999         | Asset Intelligence | Related Service | Managed Threat Services (<80k Assets)   | Asset Block     | \$480,000.00   | 5.00%      | \$459,420.00   |
| Services                 | ARM-MTS-159999        | Asset Intelligence | Related Service | Managed Threat Services (<160k Assets)  | Asset Block     | \$880,000.00   | 5.00%      | \$842,270.00   |
| Services                 | ARM-MTS-319999        | Asset Intelligence | Related Service | Managed Threat Services (<320k Assets)  | Asset Block     | \$1,600,000.00 | 5.00%      | \$1,531,400.00 |
| Services                 | ARM-ONSITE-ENGR       | Asset Intelligence | Related Service | Resident Engineer - Onsite  | Customer        | \$575,000.00   | 5.00%      | \$550,346.88   |
| Services                 | ARM-REMOTE-ENGR       | Asset Intelligence | Related Service | Resident Engineer - Remote  | Customer        | \$480,000.00   | 5.00%      | \$459,420.00   |
| Services                 | ARM-PLAT-T1-HIGH      | Asset Intelligence | Related Service | Platinum Support - Tier 1 - High  | Customer        | \$350,000.00   | 5.00%      | \$334,993.75   |
| Services                 | ARM-PLAT-T1-STD       | Asset Intelligence | Related Service | Platinum Support - Tier 1 - Standard  | Customer        | \$175,000.00   | 5.00%      | \$167,496.88   |
| Services                 | ARM-PLAT-T2           | Asset Intelligence | Related Service | Platinum Support - Tier 2   | Customer        | \$90,000.00    | 5.00%      | \$86,141.25    |
| Services                 | ARM-PLAT-T3           | Asset Intelligence | Related Service | Platinum Support - Tier 3   | Customer        | \$55,000.00    | 5.00%      | \$52,641.88    |
| Services                 | ARM-PREM-50PLUS       | Asset Intelligence | Related Service | Premium Support   | Customer        | \$0.00         | 5.00%      | \$0.00         |
| Services                 | ARM-PREM              | Asset Intelligence | Related Service | Premium Support   | Customer        | \$20,000.00    | 5.00%      | \$19,142.50    |
|                          | ARM-DATA-MB           | Asset Intelligence | Related Service | Armris Data Retention   | MB              | \$1,000.00     | 5.00%      | \$957.13       |
|                          | ARM-CLOUD-BASIC       | Asset Intelligence | Related Service | Armris Tenant Basic   | Prod            | \$15,000.00    | 5.00%      | \$14,356.88    |
|                          | ARM-CLOUD-MID         | Asset Intelligence | Related Service | Armris Tenant Mid-Enterprise  | Prod            | \$25,000.00    | 5.00%      | \$23,928.13    |
|                          | ARM-CLOUD-ENT         | Asset Intelligence | Related Service | Armris Tenant Large Enterprise  | Prod            | \$40,000.00    | 5.00%      | \$38,285.00    |
| Hardware                 | Collector-SM-Sell     | Asset Intelligence | Related Service | Small Collector Sell  | Prod            | \$2,245.00     | 5.00%      | \$2,148.75     |
| Hardware                 | Collector-SM-Lease    | Asset Intelligence | Related Service | Small Collector Lease   | Prod            | \$1,495.00     | 5.00%      | \$1,430.90     |
| Hardware                 | Collector-STD-Sell    | Asset Intelligence | Related Service | Standard Collector Sell   | Prod            | \$4,365.00     | 5.00%      | \$4,177.85     |
| Hardware                 | Collector-STD-Lease   | Asset Intelligence | Related Service | Standard Collector Lease  | Prod            | \$2,495.00     | 5.00%      | \$2,388.03     |
| Hardware                 | Collector-XTD-Sell    | Asset Intelligence | Related Service | Extended Capacity Collector Sell  | Prod            | \$6,595.00     | 5.00%      | \$6,312.24     |

| Armis          |                     |                    |                 |                                   |                 |              |            |              |
|----------------|---------------------|--------------------|-----------------|-----------------------------------|-----------------|--------------|------------|--------------|
| Product Family | Product Code        | Function           | Software        | Product Name                      | Unit of Measure | List Price   | Discount % | DIR Price    |
| Hardware       | Collector-XTD-Lease | Asset Intelligence | Related Service | Extended Capacity Collector Lease | Prod            | \$3,495.00   | 5.00%      | \$3,345.15   |
| Hardware       | Collector-LTE-Add   | Asset Intelligence | Related Service | Extended Capacity Collector Add   | Prod            | \$2,000.00   | 5.00%      | \$1,914.25   |
| Hardware       | Region-Prem         | Asset Intelligence | Related Service | Premium Support                   | Prod            | \$4,000.00   | 5.00%      | \$3,828.50   |
| Hardware       | Region-Export       | Asset Intelligence | Related Service | Premium Support                   | Prod            | \$4,000.00   | 5.00%      | \$3,828.50   |
| Torq           | TQ-A-SMB            | Asset Intelligence | SaaS            | Torq - SMB                        | FTE             | \$150,000.00 | 5.00%      | \$143,568.75 |
| Torq           | TQ-A-ENT            | Asset Intelligence | SaaS            | Torq - 10000-49999 Employees      | FTE             | \$300,000.00 | 5.00%      | \$287,137.50 |
| Torq           | TQ-A-ENT+           | Asset Intelligence | SaaS            | Torq - 50,000+ Employees          | FTE             | \$500,000.00 | 5.00%      | \$478,562.50 |
| Torq           | TQ-A-WF-SMB         | Asset Intelligence | SaaS            | Torq - Workflow - SMB             | FTE             | \$5,000.00   | 5.00%      | \$4,785.63   |
| Torq           | TQ-A-WF-ENT         | Asset Intelligence | SaaS            | Torq - Workflow - ENT             | FTE             | \$5,000.00   | 5.00%      | \$4,785.63   |
| Torq           | TQ-A-WF-ENT+        | Asset Intelligence | SaaS            | Torq - Workflow - ENT+            | FTE             | \$5,000.00   | 5.00%      | \$4,785.63   |