

Armis									
Product Family	Product Code	Function	Software	Product Name	Unit of Measure	List Price	Discount %	DIR Price	
Armis Essentials	ARM-ESSEN-2499	Asset Intellegence	SaaS	Armis Essentials - 0-2499 Assets	Asset Block	\$34,000.00	5.00%	\$32,542.25	
Armis Essentials	ARM-ESSEN-4999	Asset Intellegence	SaaS	Armis Essentials - 2500-4999 Assets	Asset Block	\$76,000.00	5.00%	\$72,741.50	
Armis Essentials	ARM-ESSEN-9999	Asset Intellegence	SaaS	Armis Essentials - 5000-9999 Assets	Asset Block	\$110,000.00	5.00%	\$105,283.75	
Armis Essentials	ARM-ESSEN-19999	Asset Intellegence	SaaS	Armis Essentials - 10,000-19,999 Assets	Asset Block	\$140,000.00	5.00%	\$133,997.50	
Armis Essentials	ARM-ESSEN-39999	Asset Intellegence	SaaS	Armis Essentials - 20,000-39,999 Assets	Asset Block	\$240,000.00	5.00%	\$229,710.00	
Armis Essentials	ARM-ESSEN-79999	Asset Intellegence	SaaS	Armis Essentials - 40,000-79,999 Assets	Asset Block	\$420,000.00	5.00%	\$401,992.50	
Armis Essentials	ARM-ESSEN-159999	Asset Intellegence	SaaS	Armis Essentials - 80,000-159,999 Assets	Asset Block	\$800,000.00	5.00%	\$765,700.00	
Armis Essentials	ARM-ESSEN-2499	Asset Intellegence	SaaS	Armis Essentials - 160,000-319,999 Assets	Asset Block	\$1,500,000.00	5.00%	\$1,435,687.50	
Armis Essentials	ARM-ESSEN-639999	Asset Intellegence	SaaS	Armis Essentials - 320,000-639,999 Assets	Asset Block	\$2,800,000.00	5.00%	\$2,679,950.00	
Armis Essentials	ARM-ESSEN-999999	Asset Intellegence	SaaS	Armis Essentials - 640,000-999,999 Assets	Asset Block	\$4,400,000.00	5.00%	\$4,211,350.00	
Armis Advanced	ARM-ADV-2499	Asset Intellegence	SaaS	Armis Advanced - 0-2499 Assets	Asset Block	\$47,000.00	5.00%	\$44,984.88	
Armis Advanced	ARM-ADV-4999	Asset Intellegence	SaaS	Armis Advanced - 2500-4999 Assets	Asset Block	\$97,000.00	5.00%	\$92,841.13	
Armis Advanced	ARM-ADV-9999	Asset Intellegence	SaaS	Armis Advanced - 5000-9999 Assets	Asset Block	\$145,000.00	5.00%	\$138,783.13	
Armis Advanced	ARM-ADV-19999	Asset Intellegence	SaaS	Armis Advanced - 10,000-19,999 Assets	Asset Block	\$205,000.00	5.00%	\$196,210.63	
Armis Advanced	ARM-ADV-39999	Asset Intellegence	SaaS	Armis Advanced - 20,000-39,999 Assets	Asset Block	\$365,000.00	5.00%	\$349,350.63	
Armis Advanced	ARM-ADV-79999	Asset Intellegence	SaaS	Armis Advanced - 40,000-79,999 Assets	Asset Block	\$640,000.00	5.00%	\$612,560.00	
Armis Advanced	ARM-ADV-159999	Asset Intellegence	SaaS	Armis Advanced - 80,000-159,999 Assets	Asset Block	\$1,250,000.00	5.00%	\$1,196,406.25	
Armis Advanced	ARM-ADV-319999	Asset Intellegence	SaaS	Armis Advanced - 160,000-319,999 Assets	Asset Block	\$2,300,000.00	5.00%	\$2,201,387.50	
Armis Advanced	ARM-ADV-639999	Asset Intellegence	SaaS	Armis Advanced - 320,000-639,999 Assets	Asset Block	\$4,400,000.00	5.00%	\$4,211,350.00	
Armis Advanced	ARM-ADV-999999	Asset Intellegence	SaaS	Armis Advanced - 640,000-999,999 Assets	Asset Block	\$7,700,000.00	5.00%	\$7,369,862.50	
Armis Enterprise Add-On	ARM-Enterprise-ADD-2499	Asset Intellegence	SaaS	Armis Enterprise Add On - 0-2499 Assets - Price Per Additional Asset	Asset	\$24.00	5.00%	\$22.97	
Armis Enterprise Add-On	ARM-Enterprise-ADD-4999	Asset Intellegence	SaaS	Armis Enterprise Add-On - 2500-4999 Assets - Price Per Additional Asset	Asset	\$15.20	5.00%	\$14.55	
Armis Enterprise Add-On	ARM-Enterprise-ADD-9999	Asset Intellegence	SaaS	Armis Enterprise Add-On - 5000-9999 Assets - Price Per Additional Asset	Asset	\$13.60	5.00%	\$13.02	
Armis Enterprise Add-On	ARM-Enterprise-ADD-19999	Asset Intellegence	SaaS	Armis Enterprise Add-On - 10,000-19,999 Assets - Price Per Additional Asset	Asset	\$11.00	5.00%	\$10.53	
Armis Enterprise Add-On	ARM-Enterprise-ADD-39999	Asset Intellegence	SaaS	Armis Enterprise Add-On - 20,000-39,999 Assets - Price Per Additional Asset	Asset	\$9.00	5.00%	\$8.61	
Armis Enterprise Add-On	ARM-Enterprise-ADD-79999	Asset Intellegence	SaaS	Armis Enterprise Add-On - 40,000-79,999 Assets - Price Per Additional Asset	Asset	\$8.50	5.00%	\$8.14	
Armis Enterprise Add-On	ARM-Enterprise-ADD-159999	Asset Intellegence	SaaS	Armis Enterprise Add-On - 80,000-159,999 Assets - Price Per Additional Asset	Asset	\$7.75	5.00%	\$7.42	
Armis Enterprise Add-On	ARM-Enterprise-ADD-319999	Asset Intellegence	SaaS	Armis Enterprise Add-On - 160,000-319,999 Assets - Price Per Additional Asset	Asset	\$7.50	5.00%	\$7.18	
Armis Enterprise Add-On	ARM-Enterprise-ADD-639999	Asset Intellegence	SaaS	Armis Enterprise Add-On - 320,000-639,999 Assets - Price Per Additional Asset	Asset	\$7.19	5.00%	\$6.88	
Armis Enterprise Add-On	ARM-Enterprise-ADD-999999	Asset Intellegence	SaaS	Armis Enterprise Add-On - 640,000-999,999 Assets - Price Per Additional Asset	Asset	\$7.19	5.00%	\$6.88	
Armis Enterprise	ARM-Enterprise-2499	Asset Intellegence	SaaS	Armis Enterprise - 0-2499 Assets	Asset Block	\$24,000.00	5.00%	\$22,971.00	
Armis Enterprise	ARM-Enterprise-4999	Asset Intellegence	SaaS	Armis Enterprise - 2500-4999 Assets	Asset Block	\$38,000.00	5.00%	\$36,370.75	
Armis Enterprise	ARM-Enterprise-9999	Asset Intellegence	SaaS	Armis Enterprise - 5000-9999 Assets	Asset Block	\$68,000.00	5.00%	\$65,084.50	
Armis Enterprise	ARM-Enterprise-19999	Asset Intellegence	SaaS	Armis Enterprise - 10,000-19,999 Assets	Asset Block	\$110,000.00	5.00%	\$105,283.75	
Armis Enterprise	ARM-Enterprise-39999	Asset Intellegence	SaaS	Armis Enterprise - 20,000-39,999 Assets	Asset Block	\$180,000.00	5.00%	\$172,282.50	
Armis Enterprise	ARM-Enterprise-79999	Asset Intellegence	SaaS	Armis Enterprise - 40,000-79,999 Assets	Asset Block	\$340,000.00	5.00%	\$325,422.50	
Armis Enterprise	ARM-Enterprise-159999	Asset Intellegence	SaaS	Armis Enterprise - 80,000-159,999 Assets	Asset Block	\$620,000.00	5.00%	\$593,417.50	
Armis Enterprise	ARM-Enterprise-319999	Asset Intellegence	SaaS	Armis Enterprise - 160,000-319,999 Assets	Asset Block	\$1,200,000.00	5.00%	\$1,148,550.00	
Armis Enterprise	ARM-Enterprise-639999	Asset Intellegence	SaaS	Armis Enterprise - 320,000-639,999 Assets	Asset Block	\$2,300,000.00	5.00%	\$2,201,387.50	
Armis Enterprise	ARM-Enterprise-999999	Asset Intellegence	SaaS	Armis Enterprise - 640,000-999,999 Assets	Asset Block	\$4,600,000.00	5.00%	\$4,402,775.00	
Armis Elite	ARM-ELITE-2499	Asset Intellegence	SaaS	Armis Elite - 0-2499 Assets	Asset Block	\$37,000.00	5.00%	\$35,413.63	
Armis Elite	ARM-ELITE-4999	Asset Intellegence	SaaS	Armis Elite - 2500-4999 Assets	Asset Block	\$62,000.00	5.00%	\$59,341.75	
Armis Elite	ARM-ELITE-9999	Asset Intellegence	SaaS	Armis Elite - 5000-9999 Assets	Asset Block	\$105,000.00	5.00%	\$100,498.13	
Armis Elite	ARM-ELITE-19999	Asset Intellegence	SaaS	Armis Elite - 10,000-19,999 Assets	Asset Block	\$165,000.00	5.00%	\$157,925.63	
Armis Elite	ARM-ELITE-39999	Asset Intellegence	SaaS	Armis Elite - 20,000-39,999 Assets	Asset Block	\$275,000.00	5.00%	\$263,209.38	
Armis Elite	ARM-ELITE-79999	Asset Intellegence	SaaS	Armis Elite - 40,000-79,999 Assets	Asset Block	\$515,000.00	5.00%	\$492,919.38	
Armis Elite	ARM-ELITE-159999	Asset Intellegence	SaaS	Armis Elite - 80,000-159,999 Assets	Asset Block	\$950,000.00	5.00%	\$909,268.75	
Armis Elite	ARM-ELITE-319999	Asset Intellegence	SaaS	Armis Elite - 160,000-319,999 Assets	Asset Block	\$1,800,000.00	5.00%	\$1,722,825.00	
Armis Elite	ARM-ELITE-639999	Asset Intellegence	SaaS	Armis Elite - 320,000-639,999 Assets	Asset Block	\$3,500,000.00	5.00%	\$3,349,937.50	

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Armis Elite	ARM-ELITE-999999	Asset Intellegence	SaaS	Armis Elite - 640,000-999,999 Assets	Asset Block	\$6,800,000.00	5.00%	\$6,508,450.00	
Armis for Healthcare	ARM-HEALTHCARE-SITE-40ASSET	Asset Intellegence	SaaS	Armis for Healthcare - Per Site Price - 40 Asset Cap	Site	\$2,500.00	5.00%	\$2,392.81	
Armis for Healthcare	ARM-HEALTHCARE-SITE-400ASSET	Asset Intellegence	SaaS	Armis for Healthcare - Per Site Price - 400 Asset Cap	Site	\$5,000.00	5.00%	\$4,785.63	
Armis for Healthcare	ARM-HEALTHCARE-SITE-800ASSET	Asset Intellegence	SaaS	Armis for Healthcare - Per Site Price - 800 Asset Cap	Site	\$7,500.00	5.00%	\$7,178.44	
Armis for Healthcare	ARM-HEALTHCARE-SITE-4000ASSET	Asset Intellegence	SaaS	Armis for Healthcare - Per Site Price - 4000 Asset Cap	Site	\$30,000.00	5.00%	\$28,713.75	
Armis for Healthcare	ARM-HEALTHCARE-SITE-10000ASSET	Asset Intellegence	SaaS	Armis for Healthcare - Per Site Price - 10000 Asset Cap	Site	\$75,000.00	5.00%	\$71,784.38	
Armis for Healthcare	ARM-HEALTHCARE-SITE-20000ASSET	Asset Intellegence	SaaS	Armis for Healthcare - Per Site Price - 20000 Asset Cap	Site	\$175,000.00	5.00%	\$167,496.88	
Armis for Healthcare	ARM-HEALTHCARE-SITE-50000ASSET	Asset Intellegence	SaaS	Armis for Healthcare - Per Site Price - 50000 Asset Cap	Site	\$400,000.00	5.00%	\$382,850.00	
Armis for OT	ARM-OT-SITE-20ASSET	Asset Intellegence	SaaS	Armis for OT - Per Site Price - 20 Asset Cap	Site	\$600.00	5.00%	\$574.28	
Armis for OT	ARM-OT-SITE-100ASSET	Asset Intellegence	SaaS	Armis for OT - Per Site Price - 100 Asset Cap	Site	\$1,600.00	5.00%	\$1,531.40	
Armis for OT	ARM-OT-SITE-250ASSET	Asset Intellegence	SaaS	Armis for OT - Per Site Price - 250 Asset Cap	Site	\$3,600.00	5.00%	\$3,445.65	
Armis for OT	ARM-OT-SITE-500ASSET	Asset Intellegence	SaaS	Armis for OT - Per Site Price - 500 Asset Cap	Site	\$7,000.00	5.00%	\$6,699.88	
Armis for OT	ARM-OT-SITE-1000ASSET	Asset Intellegence	SaaS	Armis for OT - Per Site Price - 1000 Asset Cap	Site	\$14,000.00	5.00%	\$13,399.75	
Armis for OT	ARM-OT-SITE-2500ASSET	Asset Intellegence	SaaS	Armis for OT - Per Site Price - 2500 Asset Cap	Site	\$30,000.00	5.00%	\$28,713.75	
Armis for OT	ARM-OT-SITE-5000ASSET	Asset Intellegence	SaaS	Armis for OT - Per Site Price - 5000 Asset Cap	Site	\$60,000.00	5.00%	\$57,427.50	
Armis for OT	ARM-OT-SITE-10000ASSET	Asset Intellegence	SaaS	Armis for OT - Per Site Price - 10000 Asset Cap	Site	\$120,000.00	5.00%	\$114,855.00	
Armis Elite Add-On	ARM-ELITE-ADD-2499	Asset Intellegence	SaaS	Armis Elite Add On - 0-2499 Assets - Price Per Additional Asset	Asset	\$37.00	5.00%	\$35.41	
Armis Elite Add-On	ARM-ELITE-ADD-4999	Asset Intellegence	SaaS	Armis Elite Add-On - 2500-4999 Assets - Price Per Additional Asset	Asset	\$24.80	5.00%	\$23.74	
Armis Elite Add-On	ARM-ELITE-ADD-9999	Asset Intellegence	SaaS	Armis Elite Add-On - 5000-9999 Assets - Price Per Additional Asset	Asset	\$21.00	5.00%	\$20.10	
Armis Elite Add-On	ARM-ELITE-ADD-19999	Asset Intellegence	SaaS	Armis Elite Add-On - 10,000-19,999 Assets - Price Per Additional Asset	Asset	\$16.50	5.00%	\$15.79	
Armis Elite Add-On	ARM-ELITE-ADD-39999	Asset Intellegence	SaaS	Armis Elite Add-On - 20,000-39,999 Assets - Price Per Additional Asset	Asset	\$13.75	5.00%	\$13.16	
Armis Elite Add-On	ARM-ELITE-ADD-79999	Asset Intellegence	SaaS	Armis Elite Add-On - 40,000-79,999 Assets - Price Per Additional Asset	Asset	\$12.88	5.00%	\$12.33	
Armis Elite Add-On	ARM-ELITE-ADD-159999	Asset Intellegence	SaaS	Armis Elite Add-On - 80,000-159,999 Assets - Price Per Additional Asset	Asset	\$11.88	5.00%	\$11.37	
Armis Elite Add-On	ARM-ELITE-ADD-319999	Asset Intellegence	SaaS	Armis Elite Add-On - 160,000-319,999 Assets - Price Per Additional Asset	Asset	\$11.25	5.00%	\$10.77	
Armis Elite Add-On	ARM-ELITE-ADD-639999	Asset Intellegence	SaaS	Armis Elite Add-On - 320,000-639,999 Assets - Price Per Additional Asset	Asset	\$10.94	5.00%	\$10.47	
Armis Elite Add-On	ARM-ELITE-ADD-999999	Asset Intellegence	SaaS	Armis Elite Add-On - 640,000-999,999 Assets - Price Per Additional Asset	Asset	\$10.63	5.00%	\$10.17	
Armis Elite Upgrade	ARM-Enterprise-PLU-UPGRDE-2499	Asset Intellegence	SaaS	Armis Elite Upgrade - 0-2499 Assets	Asset Block	\$13,000.00	5.00%	\$12,442.63	
Armis Elite Upgrade	ARM-ELITE-UPGRDE-4999	Asset Intellegence	SaaS	Armis Elite Upgrade - 2500-4999 Assets	Asset Block	\$24,000.00	5.00%	\$22,971.00	
Armis Elite Upgrade	ARM-ELITE-UPGRDE-9999	Asset Intellegence	SaaS	Armis Elite Upgrade - 5000-9999 Assets	Asset Block	\$37,000.00	5.00%	\$35,413.63	
Armis Elite Upgrade	ARM-ELITE-UPGRDE-19999	Asset Intellegence	SaaS	Armis Elite Upgrade - 10,000-19,999 Assets	Asset Block	\$55,000.00	5.00%	\$52,641.88	
Armis Elite Upgrade	ARM-ELITE-UPGRDE-39999	Asset Intellegence	SaaS	Armis Elite Upgrade - 20,000-39,999 Assets	Asset Block	\$95,000.00	5.00%	\$90,926.88	
Armis Elite Upgrade	ARM-ELITE-UPGRDE-79999	Asset Intellegence	SaaS	Armis Elite Upgrade - 40,000-79,999 Assets	Asset Block	\$175,000.00	5.00%	\$167,496.88	
Armis Elite Upgrade	ARM-ELITE-UPGRDE-159999	Asset Intellegence	SaaS	Armis Elite Upgrade - 80,000-159,999 Assets	Asset Block	\$330,000.00	5.00%	\$315,851.25	
Armis Elite Upgrade	ARM-ELITE-UPGRDE-319999	Asset Intellegence	SaaS	Armis Elite Upgrade - 160,000-319,999 Assets	Asset Block	\$600,000.00	5.00%	\$574,275.00	
Armis Elite Upgrade	ARM-ELITE-UPGRDE-639999	Asset Intellegence	SaaS	Armis Elite Upgrade - 320,000-639,999 Assets	Asset Block	\$1,200,000.00	5.00%	\$1,148,550.00	
Armis Elite Upgrade	ARM-ELITE-UPGRDE-999999	Asset Intellegence	SaaS	Armis Elite Upgrade - 640,000-999,999 Assets	Asset Block	\$2,200,000.00	5.00%	\$2,105,675.00	
Armis Advanced Upgrade	ARM-ADV-UPGR-2499	Asset Intellegence	SaaS	Armis Advanced Upgrade - 0-2499 Assets	Asset Block	\$13,000.00	5.00%	\$12,442.63	
Armis Advanced Upgrade	ARM-ADV-UPGR-4999	Asset Intellegence	SaaS	Armis Advanced Upgrade - 2500-4999 Assets	Asset Block	\$21,000.00	5.00%	\$20,099.63	
Armis Advanced Upgrade	ARM-ADV-UPGR-9999	Asset Intellegence	SaaS	Armis Advanced Upgrade - 5000-9999 Assets	Asset Block	\$35,000.00	5.00%	\$33,499.38	
Armis Advanced Upgrade	ARM-ADV-UPGR-19999	Asset Intellegence	SaaS	Armis Advanced Upgrade - 10,000-19,999 Assets	Asset Block	\$65,000.00	5.00%	\$62,213.13	
Armis Advanced Upgrade	ARM-ADV-UPGR-39999	Asset Intellegence	SaaS	Armis Advanced Upgrade - 20,000-39,999 Assets	Asset Block	\$125,000.00	5.00%	\$119,640.63	
Armis Advanced Upgrade	ARM-ADV-UPGR-79999	Asset Intellegence	SaaS	Armis Advanced Upgrade - 40,000-79,999 Assets	Asset Block	\$220,000.00	5.00%	\$210,567.50	
Armis Advanced Upgrade	ARM-ADV-UPGR-159999	Asset Intellegence	SaaS	Armis Advanced Upgrade - 80,000-159,999 Assets	Asset Block	\$450,000.00	5.00%	\$430,706.25	
Armis Advanced Upgrade	ARM-ADV-UPGR-319999	Asset Intellegence	SaaS	Armis Advanced Upgrade - 160,000-319,999 Assets	Asset Block	\$800,000.00	5.00%	\$765,700.00	
Armis Advanced Upgrade	ARM-ADV-UPGR-639999	Asset Intellegence	SaaS	Armis Advanced Upgrade - 320,000-639,999 Assets	Asset Block	\$1,600,000.00	5.00%	\$1,531,400.00	
Armis Advanced Upgrade	ARM-ADV-UPGR-999999	Asset Intellegence	SaaS	Armis Advanced Upgrade - 640,000-999,999 Assets	Asset Block	\$3,300,000.00	5.00%	\$3,158,512.50	
Armis Essentials Add-On	ARM-ESSEN-ADD-2499	Asset Intellegence	SaaS	Armis Essentials Add On - 0-2499 Assets - Price Per Additional Asset	Asset	\$34.00	5.00%	\$32.54	
Armis Essentials Add-On	ARM-ESSEN-ADD-4999	Asset Intellegence	SaaS	Armis Essentials Add-On - 2500-4999 Assets - Price Per Additional Asset	Asset	\$30.40	5.00%	\$29.10	
Armis Essentials Add-On	ARM-ESSEN-ADD-9999	Asset Intellegence	SaaS	Armis Essentials Add-On - 5000-9999 Assets - Price Per Additional Asset	Asset	\$22.00	5.00%	\$21.06	

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Armis Essentials Add-On	ARM-ESSEN--ADD-19999	Asset Intellegence	SaaS	Armis Essentials Add-On - 10,000-19,999 Assets - Price Per Additional Asset	Asset	\$14.00	5.00%	\$13.40	
Armis Essentials Add-On	ARM-ESSEN--ADD-39999	Asset Intellegence	SaaS	Armis Essentials Add-On - 20,000-39,999 Assets - Price Per Additional Asset	Asset	\$12.00	5.00%	\$11.49	
Armis Essentials Add-On	ARM-ESSEN--ADD-79999	Asset Intellegence	SaaS	Armis Essentials Add-On - 40,000-79,999 Assets - Price Per Additional Asset	Asset	\$10.50	5.00%	\$10.05	
Armis Essentials Add-On	ARM-ESSEN--ADD-159999	Asset Intellegence	SaaS	Armis Essentials Add-On - 80,000-159,999 Assets - Price Per Additional Asset	Asset	\$10.00	5.00%	\$9.57	
Armis Essentials Add-On	ARM-ESSEN--ADD-319999	Asset Intellegence	SaaS	Armis Essentials Add-On - 160,000-319,999 Assets - Price Per Additional Asset	Asset	\$9.38	5.00%	\$8.98	
Armis Essentials Add-On	ARM-ESSEN--ADD-639999	Asset Intellegence	SaaS	Armis Essentials Add-On - 320,000-639,999 Assets - Price Per Additional Asset	Asset	\$8.75	5.00%	\$8.37	
Armis Essentials Add-On	ARM-ESSEN--ADD-999999	Asset Intellegence	SaaS	Armis Essentials Add-On - 640,000-999,999 Assets - Price Per Additional Asset	Asset	\$6.88	5.00%	\$6.59	
Armis Advanced Add-On	ARM-ADV-ADD-2499	Asset Intellegence	SaaS	Armis Essentials Plus Add-On - 0-2499 Assets - Price Per Additional Asset	Asset	\$47.00	5.00%	\$44.98	
Armis Advanced Add-On	ARM-ADV-ADD-4999	Asset Intellegence	SaaS	Armis Essentials Plus Add-On - 2500-4999 Assets - Price Per Additional Asset	Asset	\$38.80	5.00%	\$37.14	
Armis Advanced Add-On	ARM-ADV-ADD-9999	Asset Intellegence	SaaS	Armis Essentials Plus Add-On - 5000-9999 Assets - Price Per Additional Asset	Asset	\$29.00	5.00%	\$27.76	
Armis Advanced Add-On	ARM-ADV-ADD-19999	Asset Intellegence	SaaS	Armis Essentials Plus Add-On - 10,000-19,999 Assets - Price Per Additional Asset	Asset	\$20.50	5.00%	\$19.62	
Armis Advanced Add-On	ARM-ADV-ADD-39999	Asset Intellegence	SaaS	Armis Essentials Plus Add-On - 20,000-39,999 Assets - Price Per Additional Asset	Asset	\$18.25	5.00%	\$17.47	
Armis Advanced Add-On	ARM-ADV-ADD-79999	Asset Intellegence	SaaS	Armis Essentials Plus Add-On - 40,000-79,999 Assets - Price Per Additional Asset	Asset	\$16.00	5.00%	\$15.31	
Armis Advanced Add-On	ARM-ADV-ADD-159999	Asset Intellegence	SaaS	Armis Essentials Plus Add-On - 80,000-159,999 Assets - Price Per Additional Asset	Asset	\$15.63	5.00%	\$14.96	
Armis Advanced Add-On	ARM-ADV-ADD-319999	Asset Intellegence	SaaS	Armis Essentials Plus Add-On - 160,000-319,999 Assets - Price Per Additional Asset	Asset	\$14.38	5.00%	\$13.76	
Armis Advanced Add-On	ARM-ADV-ADD-639999	Asset Intellegence	SaaS	Armis Essentials Plus Add-On - 320,000-639,999 Assets - Price Per Additional Asset	Asset	\$13.75	5.00%	\$13.16	
Armis Advanced Add-On	ARM-ADV-ADD-999999	Asset Intellegence	SaaS	Armis Essentials Plus Add-On - 640,000-999,999 Assets - Price Per Additional Asset	Asset	\$12.03	5.00%	\$11.51	
AVM	ARM-AVM-B-2499	Asset Intellegence	Software	Armis Asset Vulnerability Management : 1000 - 2499 Assets	Asset Block	\$28,000.00	5.00%	\$26,799.50	
AVM	ARM-AVM-B-4999	Asset Intellegence	Software	Risk based asset vulnerability management with 2500 - 4999 Assets	Asset Block	\$35,000.00	5.00%	\$33,499.38	
AVM	ARM-AVM-B-9999	Asset Intellegence	Software	Risk based asset vulnerability management with 5000 - 9999 Assets.	Asset Block	\$50,000.00	5.00%	\$47,856.25	
AVM	ARM-AVM-B-19999	Asset Intellegence	Software	Risk based asset vulnerability management with 10000 - 19999 Assets.	Asset Block	\$85,000.00	5.00%	\$81,355.63	
AVM	ARM-AVM-B-39999	Asset Intellegence	Software	Risk based asset vulnerability management with 20000 - 39999 Assets.	Asset Block	\$140,000.00	5.00%	\$133,997.50	
AVM	ARM-AVM-B-79999	Asset Intellegence	Software	Risk based asset vulnerability management with 40000 - 79999 Assets.	Asset Block	\$220,000.00	5.00%	\$210,567.50	
AVM	ARM-AVM-B-159999	Asset Intellegence	Software	Risk based asset vulnerability management with 80000 - 159999 Assets.	Asset Block	\$384,000.00	5.00%	\$367,536.00	
AVM	ARM-AVM-B-319999	Asset Intellegence	Software	Risk based asset vulnerability management with 160000 - 319999 Assets.	Asset Block	\$720,000.00	5.00%	\$689,130.00	
AVM	ARM-AVM-B-639999	Asset Intellegence	Software	Risk based asset vulnerability management with 320000 - 639999 Assets.	Asset Block	\$1,376,000.00	5.00%	\$1,317,004.00	
AVM	ARM-AVM-B-999999	Asset Intellegence	Software	Risk based asset vulnerability management with 640000 - 999999 Assets.	Asset Block	\$2,624,000.00	5.00%	\$2,511,496.00	
Services	ARM-MTS-19999	Asset Intellegence	Related Service	Managed Threat Services (<20k Assets)	Asset Block	\$140,000.00	5.00%	\$133,997.50	
Services	ARM-MTS-39999	Asset Intellegence	Related Service	Managed Threat Services (<40k Assets)	Asset Block	\$260,000.00	5.00%	\$248,852.50	
Services	ARM-MTS-79999	Asset Intellegence	Related Service	Managed Threat Services (<80k Assets)	Asset Block	\$480,000.00	5.00%	\$459,420.00	
Services	ARM-MTS-159999	Asset Intellegence	Related Service	Managed Threat Services (<160k Assets)	Asset Block	\$880,000.00	5.00%	\$842,270.00	
Services	ARM-MTS-319999	Asset Intellegence	Related Service	Managed Threat Services (<320k Assets)	Asset Block	\$1,600,000.00	5.00%	\$1,531,400.00	
Services	ARM-ONSITE-ENGR	Asset Intellegence	Related Service	Resident Engineer - Onsite	Customer	\$575,000.00	5.00%	\$550,346.88	
Services	ARM-REMOTE-ENGR	Asset Intellegence	Related Service	Resident Engineer - Remote	Customer	\$480,000.00	5.00%	\$459,420.00	
Services	ARM-PLAT-T1-HIGH	Asset Intellegence	Related Service	Platinum Support - Tier 1 - High	Customer	\$350,000.00	5.00%	\$334,993.75	
Services	ARM-PLAT-T1-STD	Asset Intellegence	Related Service	Platinum Support - Tier 1 - Standard	Customer	\$175,000.00	5.00%	\$167,496.88	
Services	ARM-PLAT-T2	Asset Intellegence	Related Service	Platinum Support - Tier 2	Customer	\$90,000.00	5.00%	\$86,141.25	
Services	ARM-PLAT-T3	Asset Intellegence	Related Service	Platinum Support - Tier 3	Customer	\$55,000.00	5.00%	\$52,641.88	
Services	ARM-PREM-50PLUS	Asset Intellegence	Related Service	Premium Support	Customer	\$0.00	5.00%	\$0.00	
Services	ARM-PREM	Asset Intellegence	Related Service	Premium Support	Customer	\$20,000.00	5.00%	\$19,142.50	
	ARM-DATA-MB	Asset Intellegence	Related Service	Armis Data Retention	MB	\$1,000.00	5.00%	\$957.13	
	ARM-CLOUD-BASIC	Asset Intellegence	Related Service	Armis Tenant Basic	Prod	\$15,000.00	5.00%	\$14,356.88	
	ARM-CLOUD-MID	Asset Intellegence	Related Service	Armis Tenant Mid-Enterprise	Prod	\$25,000.00	5.00%	\$23,928.13	
	ARM-CLOUD-ENT	Asset Intellegence	Related Service	Armis Tenant Large Enterprise	Prod	\$40,000.00	5.00%	\$38,285.00	
Hardware	Collector-SM-Sell	Asset Intellegence	Related Service	Small Collector Sell	Prod	\$2,245.00	5.00%	\$2,148.75	
Hardware	Collector-SM-Lease	Asset Intellegence	Related Service	Small Collector Lease	Prod	\$1,495.00	5.00%	\$1,430.90	
Hardware	Collector-STD-Sell	Asset Intellegence	Related Service	Standard Collector Sell	Prod	\$4,365.00	5.00%	\$4,177.85	
Hardware	Collector-STD-Lease	Asset Intellegence	Related Service	Standard Collector Lease	Prod	\$2,495.00	5.00%	\$2,388.03	
Hardware	Collector-XTD-Sell	Asset Intellegence	Related Service	Extended Capacity Collector Sell	Prod	\$6,595.00	5.00%	\$6,312.24	

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Product Family	Product Code	Function	Software	Product Name			Unit of Measure	List Price	Discount %	DIR Price
Hardware	Collector-XTD-Lease	Asset Intellegence	Related Service	Extended Capacity Collector Lease			Prod	\$3,495.00	5.00%	\$3,345.15
Hardware	Collector-LTE-Add	Asset Intellegence	Related Service	Extended Capacity Collector Add			Prod	\$2,000.00	5.00%	\$1,914.25
Hardware	Region-Prem	Asset Intellegence	Related Service	Premium Support			Prod	\$4,000.00	5.00%	\$3,828.50
Hardware	Region-Export	Asset Intellegence	Related Service	Premium Support			Prod	\$4,000.00	5.00%	\$3,828.50
Torq	TQ-A-SMB	Asset Intellegence	SaaS	Torq - SMB			FTE	\$150,000.00	5.00%	\$143,568.75
Torq	TQ-A-ENT	Asset Intellegence	SaaS	Torq - 10000-49999 Employees			FTE	\$300,000.00	5.00%	\$287,137.50
Torq	TQ-A-ENT+	Asset Intellegence	SaaS	Torq - 50,000+ Employees			FTE	\$500,000.00	5.00%	\$478,562.50
Torq	TQ-A-WF-SMB	Asset Intellegence	SaaS	Torq - Workflow - SMB			FTE	\$5,000.00	5.00%	\$4,785.63
Torq	TQ-A-WF-ENT	Asset Intellegence	SaaS	Torq - Workflow - ENT			FTE	\$5,000.00	5.00%	\$4,785.63
Torq	TQ-A-WF-ENT+	Asset Intellegence	SaaS	Torq - Workflow - ENT+			FTE	\$5,000.00	5.00%	\$4,785.63